

File 347: JAPIO Oct 1976-1999/Oct (UPDATED 000208)
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 File 348: European Patents 1978-2000/Apr W02
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 File 349: PCT Fulltext 1983-2000/UB=, UT=20000330
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Set	Items	Description
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S4	0	S1(S) S3
S5	0	S1 AND S3
?		None to consider

patents

4/28/00
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(c)2000 Info.Sources Inc
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S2	209597	PRICE? ? OR PRICING
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S4 0 S1(S)S3

S5 0 S1 AND S3

?

none to consider

(see next page)

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DIALOG

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File 725: (Cleveland) Plain Dealer Aug 1991-2000/Apr 27
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S1	1763	(NATIONAL? OR NAT) () RETAIL? () (FED OR FEDERAT?) OR NRF
S2	1728445	PRICE? ? OR PRICING
S3	26618	S2(5N) (GROUP? OR VOLUM? OR POOL? OR AGGREGAT? OR CUMULATIV? OR QUANTITY OR COLLECTIVE? OR COMMUNAL?)
S4	3	S1(S)S3
S5	3	RD S4 (unique items)

?t5/3,k/all

considered all

5/3,K/1 (Item 1 from file: 498)
DIALOG(R) File 498: Detroit Free Press
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09236007

CONSUMERS LIKE ITEM-PRICING, BUT IT'S A BIG HEADACHE FOR RETAILERS
Detroit Free Press (FP) - Sunday, August 24, 1997

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DIALOG

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S2	731608	PRICE? ? OR PRICING
S3	42339	S2(5N) (GROUP? OR VOLUM? OR POOL? OR AGGREGAT? OR CUMULATIV? OR QUANTITY OR COLLECTIVE? OR COMMUNAL?)
S4	0	S1(S)S3

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Print	Similar Docs			

Results (by Rank) for: National Retail Federation and their group buying service.

Members aggregate their purchases to take advantage of volume pricing. Prices 50 documents returned decrease as more purchases are made.

1. **Definition of Lump-sum Bulk Buying Made Clearer** ☐
80% *COMLINE - Biotechnology & Pharmaceuticals* • 07/03/95 • 2 pages (320 words) • SUMMARY
Tadaharu Goto, director of the Economics Affairs Division of the Pharmaceutical Affairs Bureau of
2. **Estimation of purchase price and sale price of surplus electricity under the diffusion of photovoltaic systems** ☐
77% Kemmoku, Y. ; Akata, N. ; Nakagawa, S. ; Kawamoto, T. ; Sakakibara, T. • *Transactions of the Institute of Electrical Engineers of Japan, Part B* • 05/01/99 • 2 pages (280 words) • SUMMARY
The surplus electricity generated in the residential photovoltaic (PV) system is sold by a customer and purchased by a utility.
3. **Rational shopping behavior and the option value of variable pricing** ☐
76% Teck-Hua Ho ; Tang, C.S. ; Bell, D.R. • *Management Science* • 12/01/98 • 2 pages (280 words) • SUMMARY
When a product's price fluctuates, how often should rational, cost-minimizing shoppers visit the store, and how much should they buy each time?
4. **Internet buying services targeted.** ☐
74% Harris, Donna Lawrence • *Automotive News* • 08/12/96 • 4 pages (1100 words) • SUMMARY
State and federal regulators have begun patrolling the Information Highway, and automotive firms are getting citations.
5. **Group PURCHASING : Consortia members spend \$51 million in first groupbuy; GPO adding two more.** ☐
72% *Hospital Materials Management* • 10/01/99 • 8 pages (2200 words) • SUMMARY
Members of Consorta Inc., Rolling Meadows, Ill., spent \$51 million under the group purchasing organization's first capital equipment group buy.
6. **Stepping out for a 'byte' (high tech supplies)** ☐
72% Nofel, P.J. • *Modern Office Technology* • 03/01/84 • 2 pages (230 words) • SUMMARY
Buying supplies from retail dealers is the latest trend altering office purchasing patterns.
7. **Team approach to buying improves process efficiency [John Hancock Mutual Life Insurance Co]** ☐
72% Avery, S. • *Purchasing* • 04/22/99 • 2 pages (160 words) • SUMMARY
It takes true teamwork to efficiently centralize a purchasing operation. That's exactly the
8. **Industry News: Foreign Cosmetics Prices Begin to Undercut Domestic Brands** ☐
71% *COMLINE - Consumer News* • 12/16/96 • 3 pages (740 words) • SUMMARY
Foreign based cosmetic manufacturers are continuing to reduce prices in the face of increasing bargain sales of imported cosmetic products.
9. **An initial and repeat purchase legit model for multi-generation technological product markets** ☐
70% Namwoon Kim ; Srivastava, R.K. ; Han, J.K. • *Proceedings of the 32nd Annual Hawaii International Conference on Systems Sciences. 1999. HICSS-32. Abstracts and CD-ROM of Full Papers* • 01/01/99 • 2 pages (260 words) • SUMMARY
Most new product adoption models have focused on single-generation products. Only recently have
10. **Internet buying left up to the pioneers, for now.** ☐
70% *Hospital Materials Management* • 10/01/99 • 11 pages (3100 words) • SUMMARY
The nation's hospitals, as a group, are poised on the brink of a new era in purchasing, one that will take them into the electronic age.
11. **Mitsubishi Chemical to Reduce Naphtha Purchasing** ☐
70% *COMLINE - Chemicals & Materials* • 12/25/96 • 2 pages (180 words) • SUMMARY
Mitsubishi Chemical (4010) will decrease its purchasing of naphtha, a raw material used in petrochemical products, by ten percent, and will decrease by the same amount production of such products, including ethylene.

Kuwait Petroleum (GB) Ltd. Strategic logistic planning system ☐Clark, M. • *Practical Applications of Prolog. International Conference* • 01/01/92 • 2 pages (290 words) •**SUMMARY**

The logistics process in the oil industry which includes extraction and refining, involves several stages.

PRICING MODELS FOR ELECTRONIC DATABASES ON THE INTERNET ☐*Online Libraries & Microcomputers* • 03/01/98 • 7 pages (2000 words) • **SUMMARY**

Commercial electronic databases (e.g. indexing/abstracting services, electronic journals,

Purchasers weigh quality, service in sourcing ☐Gina Roos • *Electronic Buyers' News* • 08/24/98 • 7 pages (1650 words) • **SUMMARY**

With less demand and plenty of supply, switch manufacturers are faced with tough competition. The

GPOS UNDER PRESSURE TO DELIVER: PURCHASING VOLUME CLIMBS, BUT ☐**INTERNET FIRMS AND INDEPENDENTS ARE CHALLENGING THE LARGE GROUPS.**Hensley, Scott • *Modern Healthcare* • 09/20/99 • 8 pages (2300 words) • **SUMMARY**

Group purchasing organizations mustered the willpower this year to resist what had been an overpowering urge to merge.

Theglobe.com Launches Group Buying Club to Help Users Save Money During Holiday Shopping. ☐*PR Newswire* • 11/22/99 • 4 pages (740 words) • **SUMMARY**

NEW YORK, Nov. 22 /PRNewswire/ -- As millions of people gear up for their holiday shopping

What you should know before buying a gear pump system ☐Smith, Dan ; Darley, Dana ; Stallings, Tony • *PROC CONF ADV EXTRUSION TECHNOL* • 01/01/93 • 2 pages (160 words) • **SUMMARY**

The last element, and perhaps the most important to consider when purchasing a gear pump system is the support capability of the organization supplying the system.

1998 HMM article index. ☐*Hospital Materials Management* • 12/19/98 • 21 pages (6000 words) • **SUMMARY**

This index to Hospital Materials Management covers issues from January 1997 to December 1998. To

Hosted buying communities get boost -- Siemens SAirGroup Plan To Offer Service; ☐**Ariba Aims Network At Smaller Businesses.(Siemens Procurement and Logistics Services and Swissair subsidiary SAirGroup will jointly offer web procurement services for small an**Wilder, Clinton • *InformationWeek* • 10/04/99 • 4 pages (930 words) • **SUMMARY**

The latest trend in Web procurement is for large enterprises to aggregate and host online buying communities of small and midsize businesses.

Incorporating price and replacement purchases in new product diffusion models for consumer durables ☐Mesak, H.I. ; Berg, W.D. • *Decision Sciences* • 07/01/95 • 2 pages (220 words) • **SUMMARY**

The article presents theoretical and empirical research findings which incorporate price and replacement purchases in new product diffusion models.

Why you must take care when prices are cut (computer purchase) ☐Newman, F.; Foreman, M. • *Micro Decision* • 06/01/83 • 2 pages (180 words) • **SUMMARY**

There are three types of discount available to purchases of microcomputers and software. Cash

Service providers confront chaos -- Competition forces carriers to rethink equipment purchasing ☐Chris Roeckl • *Communications Week* • 10/28/96 • 5 pages (1200 words) • **SUMMARY**

Carriers-both start-ups and those already entrenched-are flattering each other by imitation, at least in the way they make their buying decisions.

From personal computers to paper clips, contract buying can pay off ☐Drozdowski, T.E. • *Purchasing* • 12/11/86 • 2 pages (160 words) • **SUMMARY**

The Gillette company's combined revenue in 1985 totalled \$2.4 billion. Each division within in

A day-to-day buying policy for commodities-a study of purchasing maize ☐Guimaraes, R.C. ; Kingsman, B.G. • *Journal of the Operational Research Society* • 01/01/90 • 2 pages (190 words) • **SUMMARY**

The majority of the imported raw materials used by European industry have to be purchased in commodity markets where prices fluctuate over time.

GPOs: still viable, but their role is changing. ☐

Hospital Materials Management • 09/01/98 • 6 pages (1800 words) • [SUMMARY](#)

By Joe Colonna The role of group purchasing organizations has been questioned with increasing frequency of late.

The psychology of waste ☐

Arkes, H.R. • *Journal of Behavioral Decision Making* • 09/01/96 • 2 pages (270 words) • [SUMMARY](#)

In order to avoid the appearance of wastefulness people may be motivated to make choices that compromise their own self-interest.

Group PURCHASING : Consortia members spend \$51 million in first group buy; GPO adding two more. ☐

Hospital Materials Management • 10/01/99 • 8 pages (2200 words) • [SUMMARY](#)

Members of Consorta Inc., Rolling Meadows, Ill., spent \$51 million under the group purchasing organization's first capital equipment group buy.

Capital equipment buy should be part of strategic plan ☐

Hospital Materials Management • 07/01/98 • 5 pages (1110 words) • [SUMMARY](#)

By Gene D. Burton Most people in hospital management understand the need for a strategic plan

A composite heterogeneous model of brand choice and purchase timing behavior ☐

Zufryden, F.S. • *Management Science* • 10/01/77 • 2 pages (240 words) • [SUMMARY](#)

A stochastic model of purchase behavior is developed to aid marketing managers analyze and predict consumer purchase behavior.

Latest purchasing trends: centralization, bulk buying, electronic data interchange ☐

Major, M.J. • *Bank Administration* • 11/01/89 • 2 pages (170 words) • [SUMMARY](#)

The drive toward increased efficiency is affecting not only what banks purchase, but also how they make those purchases.

Co-ordinated industry purchasing-NSW initiatives ☐

Davies, M. • *Distribution 2000. Doing it Right for the Future. Insulated Line and Cable Systems. International Conference and Workshop* • 01/01/91 • 2 pages (200 words) • [SUMMARY](#)

Conventional wisdom has it that the electricity distribution industry in New South Wales should be able to use its substantial collective buying power to achieve buying price advantage.

A group technology classification and coding system. For value-added purchasing ☐

Min, H. ; Shin, D. • *Production and Inventory Management Journal* • 01/01/94 • 2 pages (140 words) • [SUMMARY](#)

In this era of rapid technological advances and global competitiveness, purchased materials from various sources around the world have become more sophisticated and expensive.

New-Look Economy -- The Growth Of The Internet And The Power It Gives To The Customer Will Change The Way Companies Conduct Business ☐

Information Week • 05/04/98 • 11 pages (3600 words) • [SUMMARY](#)

They come from different types of businesses. Some represent companies getting their hands dirty

Internet buying left up to the pioneers, for now. ☐

DeJohn, Paula • *Hospital Materials Management* • 10/01/99 • 11 pages (3100 words) • [SUMMARY](#)

The nation's hospitals, as a group, are poised on the brink of a new era in purchasing, one that will take them into the electronic age.

NATIONAL AGRICULTURAL STATISTICS SERVICE: Agricultural Prices. ☐

M2 Presswire • 02/01/99 • 13 pages (3420 words) • [SUMMARY](#)

The All Farm Products Index of Prices Received in January was 98 based on 1990-92=100, down 1 point (1.0 percent) from December.

Bazaar Advantages -- Electronic Marketplaces Offer Unique Benefits To Buyers And Sellers, And Could Transform Business-To-Business Commerce ☐

Gregory Dalton • *Information Week* • 05/10/99 • 11 pages (2800 words) • [SUMMARY](#)

Though new in format, the concept is as old as commerce itself: Sellers gather in a central location to offer their wares, and buyers come for the convenience and the ability to compare prices.

Bayer Considering Purchase Of Specialty Intermediates Here ☐

COMLINE - Chemicals & Materials • 10/21/94 • 2 pages (350 words) • [SUMMARY](#)

Under a Bayer plan to promote purchase of intermediates for new drugs and farm chemicals throughout the world, a Japanese Bayer subsidiary has begun talks with a large Japanese intermediates maker on purchase of its pharmaceutical intermediates.

Group hunts for weak links in members' supply chains. ☐*Hospital Materials Management* • 06/01/99 • 23 pages (6100 words) • SUMMARY

The usual reason a hospital calls in supply chain management consultants is that materials management has been ordered to reduce supply costs.

Internet-Based Group-Buying Network Accompany Inc. Outsources E-Business ☐**Customer Service to 800 Support.***PR Newswire* • 10/26/99 • 3 pages (550 words) • SUMMARY

SAN FRANCISCO and PORTLAND, Ore., Oct. 26 /PRNewswire/ -- Accompany Inc., the first

1998-1999 story index. ☐*Hospital Materials Management* • 12/19/99 • 43 pages (14000 words) • SUMMARY

This index to Hospital Materials Management covers issues from January 1998 through December 1999.

NATIONAL AGRICULTURAL STATISTICS SERVICE: AgAgricultural Prices. ☐*M2 Presswire* • 11/01/99 • 9 pages (2400 words) • SUMMARY

The preliminary All Farm Products Index of Prices Received in October was 92 based on 1990-92=100, down 5 points (5.2 percent) from the September index.

Purchase Connection members exceed planned spending levels under group buy ☐*Hospital Materials Management* • 05/01/98 • 2 pages (150 words) • SUMMARY

Purchase Connection, Chatsworth, Calif., has more than doubled expected spending under its first group buy.

Direct sales: The personal touch. ☐*European Cosmetic Markets* • 09/01/99 • 22 pages (7000 words) • SUMMARY

Although direct sales have been around for a long time, indeed some say it is the oldest distribution system, industry observers continue to state that it is a growing channel.

NATIONAL AGRICULTURAL STATISTICS SERVICE: Agricultural Prices ☐*M2 Presswire* • 03/31/98 • 9 pages (2500 words) • SUMMARY

The All Farm Products Index of Prices Received in March was 103 based on 1990-92=100, up 2 points (2.0 percent) from February.

Optimal pricing of non-utility generated electric power ☐

Siddiqi, Shams N. ; Baughman, Martin L. • *IEEE TRANS POWER SYST* • 01/01/94 • 2 pages (210 words) • SUMMARY

The importance of an optimal pricing policy for pricing non-utility generated power is pointed out in this paper.

Successful Power Purchasing Means Looking at the Fine Print. ☐KLEIN, JACK • *Energy User News* • 01/01/99 • 8 pages (2600 words) • SUMMARY

BOSTON--Energy User News spoke with Richard Costello, president of Westwood Energy Group.

Dynamic calibration of price-trend parameters for commodity futures trading ☐

Cabral, J.A.S. ; Guimaraes, R.C. • *Journal of the Operational Research Society* • 08/01/94 • 2 pages (260 words) • SUMMARY

This paper addresses the problem of buying commodities through the future markets and deals specifically with a heuristic rule developed for the scenario described as 'purchasing under a deadline'.

NATIONAL AGRICULTURAL STATISTICS SERVICE: Agricultural Prices. ☐*M2 Presswire* • 06/30/99 • 9 pages (2300 words) • SUMMARY

The All Farm Products Index of Prices Received in June was 98 based on 1990-92=100, down 1 point (1.0 percent) from May.


GPOs: big in healthcare, reaching beyond.(includes related article on Health Industry ☐**Group Purchasing Association)(impact of general purchasing organizations on food service industry)(Cover Story)**Salkin, Stephanie • *ID: The Voice of Foodservice Distribution* • 02/01/99 • 10 pages (3100 words) • SUMMARY

General purchasing organizations (GPOs) have become a way of life for distributors seeking healthcare business.

Get ready for electronic commerce ☐Schutzer, D. • *ABA Banking Journal* • 06/01/95 • 2 pages (310 words) • SUMMARY

Electronic commerce is the ability to perform transactions involving the exchange of goods or services between two or more parties using electronic tools and techniques.

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Full text
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S2	8643176	PRICE? ? OR PRICING
S3	280907	S2(5N) (GROUP? OR VOLUM? OR POOL? OR AGGREGAT? OR CUMULATIV? OR QUANTITY OR COLLECTIVE? OR COMMUNAL?)
S4	27	S1(S)S3

~~Consolidated with~~
Next page

S5
?t5/3,k/all

18 RD S4 (unique items)

All considered

5/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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02333729

01762121 (USE FORMAT 7 OR 9 FOR FULLTEXT)

U.S. Study Shows Retail Scanning Is Better, But Still Not All Right
(New federal study finds 70% of mass merchants and 67% of department stores received passing grades for accurate electronic price scanning; mass merchants had lowest occurrence of overcharging)

Women's Wear Daily, v 176, n 115, p 12

December 17, 1998

DOCUMENT TYPE: Journal ISSN: 0149-5380 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 519

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...demonstrates their sectors are committed to scanner accuracy.

Mallory Duncan, vice president and general counsel, **National Retail Federation**, said, "Given the sheer volume of price changes occurring in a typical retail store, we believe a 95 percent accuracy rate is...

5/3,K/2 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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01962667 (USE FORMAT 7 OR 9 FOR FULLTEXT)

DART GROUP DEAL TO UNLOAD CROWN BOOKS CORP. FALLS APART

(Dart Group Corp's plan to sell its 52% stake in Crown Books Corp for \$27.7 mil to Wallace's Bookstores failed)

Washington Times, p N/A

September 19, 1997

DOCUMENT TYPE: Regional Newspaper (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 602

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

By Eric Fisher Sep. 19--Whoever said the seller with the lowest prices wins forgot to tell Dart Group Corp. Dart, whose Crown Books Corp. unit built a niche for itself with rock-bottom...

...more obvious that weren't obvious before," said Rick Gallagher, a vice president at the **National Retail Federation**. "What Wallace's found is a company with operating difficulties." Crown lost \$4.2 million...

5/3,K/3 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/INFORM(R)
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NRE lends customer focus to capital-market puzzle
Freeman, Tyson

National Real Estate Investor v41n8 PP: 38-39 Jul 1999

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...TEXT: current market conditions."